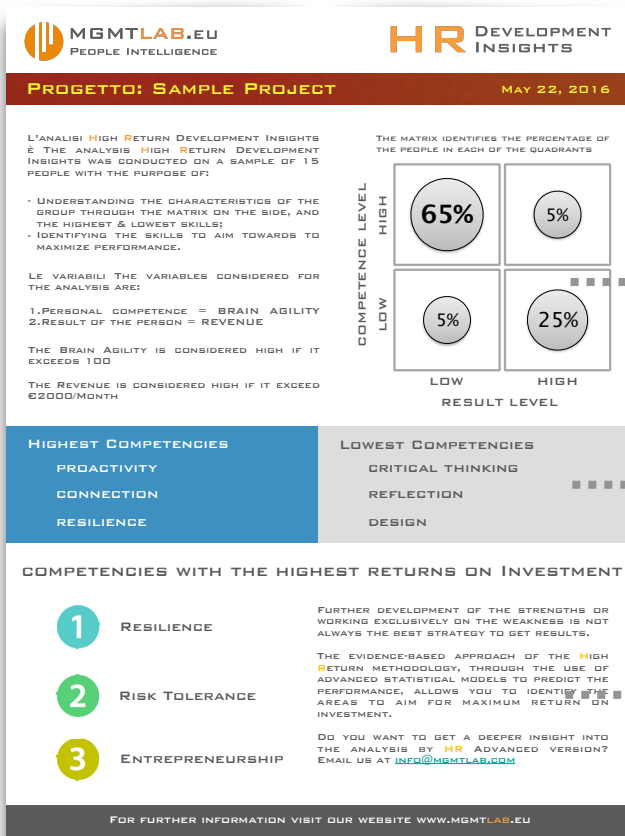


INSIGHTS REPORT



THE REPORT IS COMPOSED BY THREE SECTIONS:

- 1) **MATRIX SKILLS / RESULTS** - WHERE YOU CAN SEE THE PERCENTAGES OF PEOPLE WHO HAVE HIGH OR LOW PERFORMANCE AND HIGH OR LOW COMPETENCE;
- 2) **STRENGTHS AND WEAKNESSES** - THE THREE HIGHEST AND THE THREE LOWEST SKILLS ARE IDENTIFIED;
- 3) **INVESTMENT AREAS** - THE THREE SKILLS THAT, IF INCREASED, MOST AFFECT PERFORMANCE RESULTS.